



Turn Gas to Cash<sup>SM</sup>

## EPIC's Wingtip-to-Back Office system

Seamless ✈ Automated ✈ Paperless ✈ Cost-effective



Call EPIC at 866.501.3742

[www.EPICaviationllc.com](http://www.EPICaviationllc.com)

*EPIC excels in partnering with FBOs to increase operational efficiencies and reduce costs, both on the ramp and in the back-office.*

QT Technologies (QT), EPIC's sister company, developed an Into-Wing Fuel Management system that was first introduced to the Commercial Aviation industry, and is now widely used by many of the largest airlines in the world. Field-tested and proven durable with very-high volumes, EPIC, in conjunction with QT, is bringing this unique system to FBOs in General Aviation.

EPIC's Wingtip-to-Back Office technology turns a manual, paper-based, error-prone, inefficient and costly process of fueling, inventory management, and accounting for fuel transactions into a seamless, automated, and cost-effective process. The functionality of the system completely transforms the fueling processes and the results go directly to the FBO's bottom-line.

*EPIC's System takes the fuel management process off your list of concerns and allows you to focus on other critical elements of your business.*

EPIC's Wingtip-to-Back Office systems enables an FBO to maintain control of the fueling process and inventories, but relieves itself of the expense and inaccuracies of a manual/paper driven

-system, excess inventories, and costly back-office expenses.

The system is simple...a fuel data unit is installed on fueling equipment, truck or tanks, along with a handheld unit used by your line staff enabling the transaction to flow seamlessly from dispatching of the fuel request, to delivery at the wingtip and real-time reporting into your POS and back-office.

- ✈ Electronic fuel tickets and dispatch
- ✈ Improved cash-flow with no bulk purchase requirements regardless of fuel supplier
- ✈ Integration with accounting systems and point-of-sale
- ✈ Real-time, transparent and accurate inventories
- ✈ Operational & financial cost savings
- ✈ Cloud-based solution
- ✈ Transformational fueling process



QT Technologies handheld unit used by your line staff allows the transaction to flow seamlessly from dispatching of the fuel request, to delivery at the wing tip and real-time reporting into your POS and back-office.

QT Patented Technology:



Patents Awarded: US9041548B2 for its Fuel Data Unit; US8666586B2 for Enterprise Fuel Management System ; and US20160002024A1 for Fuel Data Collection with temperature compensation and over fill protection.

By deploying QT's patented system of hardware and software combined with EPIC's inventory tracking system, an FBO can have a seamless and integrated solution literally from the point of dispatch to customer billing.



## Benefits go right to your bottom line with the patented EPIC Wingtip-to-Back Office System™

Current Process	EPIC System	FBO Benefit
Manual Dispatch	Electronic fuel dispatch sent to handheld device on the ramp containing buyer's advance instructions or entered by line service on handheld at time of transaction	Enhanced ramp operations, reduced delays, faster turns and improved productivity
Manual Fueling	Automated shut off on the fuel truck	Eliminates over-fueling and risk of spills
Hand Written Paper Tickets	Automated, real-time electronic fuel tickets and reporting	Automated real-time data capture of fuel transaction, including any temperature adjustments and related calculations for net accounting which are automatically uploaded to an FBO's dedicated account in the EPIC/QT Portal
Manual Input of Paper Tickets	Electronic ticket integration with your accounting system	Real-time access to both individual fuel tickets and electronic inventory reports, containing FBO's fuel position by airport
FBO Bulk Fuel Purchases	Purchases at time of dispensing	EPIC can own inventories into tank until dispensed into wing, thereby eliminating the need to place bulk purchases and/or carry inventories, resulting in cost-savings and improved cash flow to the FBO
Manual Reconciliation	Electronic and transparent inventory management	Daily reconciliation of electronic field data for up-to-date and transparent inventory management with integration into FBO's accounting enterprise system; allows for consolidation of data into aggregate or granular reporting
Manual Receipts and Retention	Automated data-collection and paperless records	Potential to reduce overhead, staffing/audit costs. Increased accuracy

## Maintain control of the fueling process and inventories

- ✦ Eliminate the need and expense of hand-written tickets on the ramp
- ✦ Avoid inaccurate or over-fueling on the ramp with automatic shutoff
- ✦ Improve dispatch and ramp productivity with electronic fuel dispatch
- ✦ Improve transaction accuracies and efficiencies by eliminating the need to manually enter fuel transactions into an FBO's accounting system
- ✦ Improve inventory management through daily automated reconciliation of fuel inventory
- ✦ Potential to eliminate an FBO's fuel inventory, as EPIC can carry the inventories until the fuel is dispensed into wing, resulting in a just-in-time point-of-sale transaction, cost-savings, and improved cash flow for an FBO

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### QT TECHNOLOGIES

Founded in 1984, QTTechnologies, a sister company of EPIC Aviation, serves the petroleum and mobile service delivery industries, providing innovative, real-time data solutions.

These flexible workflow controls, transaction management and back-office integration solutions increase resource productivity with greater efficiencies in ordering, delivery, payment, inventory management, reporting, compliance and more.

Contact QT at:  
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